

Competing for 3 Locations = 6 Pts.
Competing for 4 Locations = 9 Pts.
Competing for 5 Locations = 14 Pts.
Competing for 6 Locations = 20 Pts.

These points will be assigned to each proposal and property being compared that an individual Offeror submits whether combined or individual.

Example #1: Offeror A submits 4 individual (not 4 combined) proposals and they are each judged to be economically feasible and responsive to the Prospectus. This Offeror would receive 9 ‘value points’ on this Criterion B.5.(a) on each of their 4 individual proposals. IF one of the 4 individual proposals was judged to be either economically unfeasible or non-responsive in some other manner then the Offeror would only receive 6 ‘value points’ on each of the three responsive proposals.

Example #2: Offeror B submits a single consolidated proposal (not 5 individual proposals) that covers 5 of the identified concession areas. If this proposal is judged to be economically feasible and responsive to the Prospectus then this proposal would receive 14 ‘value points’ on this Criterion B.5.(a). This also means that when Reclamation is comparing any one of the 5 locations in Offeror B’s proposal i.e. Spanish Flat, against any other individual or combined Offeror that also including Spanish Flat, that the same 14 points apply.

Further Explanation: If the above two examples are combined and compared against one another and both Offeror A and B’s proposal includes a component for Spanish Flat and they are all judged responsive and feasible then Offeror A will get the 9 ‘Value Points’ in that comparison for competing for 4 locations and Offeror B will get 14 ‘Value Points’ for competing for 5 locations. If all the remainder of the possible points totaled the same then Offeror B would have an overall score of 5 points higher on the Spanish Flat component. The same scenario would hold true for rating each of their other individual or combined proposal components for locations they have both submitted for or in comparison to others with any of the same locations for which they have submitted.

As already outlined in this section and elsewhere in the Prospectus the opportunity to be considered for just a single concession opportunity is a valid and acceptable approach and there is no deduction in points for such a proposal. This single proposal opportunity is covered as an acceptable approach in the ROD. It is recognized that many Offerors may not have the financial assets or the operational desire to make a proposal for more than a single operation and such an approach is welcome. The extra ‘Value Points’ available in this Criterion B.5.(a) range between 1 points and 20. The extra ‘Value Point’ opportunity for Offerors on multiple properties recognizes the three concerns identified above in this criterion and the added managerial effort and financial risk assumed by any such Offeror.